

KENOSHA NEWS

5800 Seventh Avenue | Kenosha, Wisconsin 53140-4194 | 262.657.1000 | 800.292.2700 | Fax: 262.657.5101 | www.kenoshanews.com

Account Executive

The Kenosha News is currently seeking an Account Executive who can sell the Kenosha News print and digital media products by establishing relationships with prospects and recommending solutions. This role will be responsible for maintaining relationships with clients by providing support, information and guidance to help the client continue to meet and exceed their goals. Leading candidates will have a track record of consistently meeting sales quotas, success cold calling for new business, exceptional work ethic and the ability to contribute to a team environment. Dynamic, energetic and well-organized high performers are welcome to apply and become a member of our experienced sales staff.

To excel in this goal oriented, highly accountable environment, qualified candidates will have:

- Minimum of 5+ years of media sales or advertising sales
- Prior digital sales experience
- Exceptional verbal and written communication skills
- Excellent organizational skills and be self-motivated
- Strategic thinker with the ability to find solutions to meet client needs

This is an exempt position with a base pay plus commissions salary structure.

If interested in this great opportunity, please send your resume to:

Kenosha News
Human Resources
5800 Seventh Avenue
Kenosha, WI 53140

Or apply in person.

Equal Opportunity Employer